

Fund update

Growth

For the year ended 31 December 2017.

This update was first made publicly available on 28 March 2018.

What is the purpose of this update?

This document tells you how Growth has performed and what fees were charged. The document will help you to compare the fund with other funds. UniSaver Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this fund

Growth invests predominantly in growth assets (Australasian and international shares, and global listed property) with only a small percentage in income assets. Its principal objective is to achieve returns of 2.75% above inflation over rolling 10-year periods while keeping the risk of a member losing more than 20% after inflation in any one year reasonably small.

| | |
|---------------------------------|------------------|
| Total value of the fund | \$249,757,238.22 |
| Number of investors in the fund | 3,952 |
| The date the fund started | 1 October 2004 |

What are the risks of investing?

Risk indicator for Growth



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund’s assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at www.sorted.org.nz/tools/investor-kickstarter.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating. This risk indicator is not a guarantee of a fund’s future performance. The risk indicator is based on the returns data for the past five years. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the [product disclosure statement](#) (PDS) for more information about the risks associated with investing in this fund.

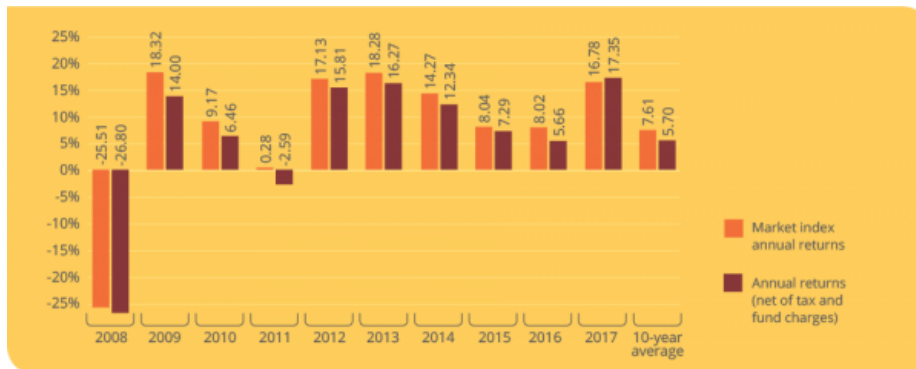
How has the fund performed?

| | Average over past 5 years | Past year |
|--|---------------------------|-----------|
| Annual return (after deductions for charges and tax) | 11.68% | 17.35% |
| Annual return (after deductions for charges but before tax) | 13.06% | 18.71% |
| Market index annual return (reflects no deduction for charges and tax) | 12.99% | 16.78% |

The market index annual return is based on the returns of a composite index. The composite index is made up of the individual asset class benchmark indices used to measure the performance of each underlying fund/asset class into which the fund invests. Accordingly, the market index annual return for each of the funds is a composite return, calculated using the weighted average return of the benchmark indices used to measure the performance of the underlying funds/assets into which each fund invests. The weighting for each benchmark within the composite is equal to the strategic asset allocation weighting for that asset class. This market index return provides a relative measure of the fund's performance.

Further information about the market index is available on the offer register at www.companiesoffice.govt.nz/disclose.

Annual return graph



This shows the return after fund charges and tax for each year ending 31 December for each of the last 10 years ending 31 December. The last bar shows the average annual return for the last 10 years, up to 31 December 2017.

Important: This does not tell you how the fund will perform in the future.

What fees are investors charged?

Investors in Growth are charged fund charges. In the year to 31 December 2017 these were:

| | % of net asset value |
|--|----------------------|
| Total fund charges | 0.73% |
| Which are made up of: | |
| Total management and administration charges | 0.73% |
| Including - | |
| Manager's basic fee | 0.00% |
| Other management and administration charges | 0.73% |
| Total performance-based fees | 0.00% |

| | Dollar amount per investor or description of how charge is calculated |
|----------------------|---|
| Other charges | |
| Administration fee | \$52.32 per annum (deferred members only) |

Investors may also be charged individual action fees for specific actions or decisions (for example, withdrawing from or switching funds). See the 'Fees' document on the offer register at www.companiesoffice.govt.nz/disclose for more information about those fees. Small differences in fees and charges can have a big impact on your investment over the long term.

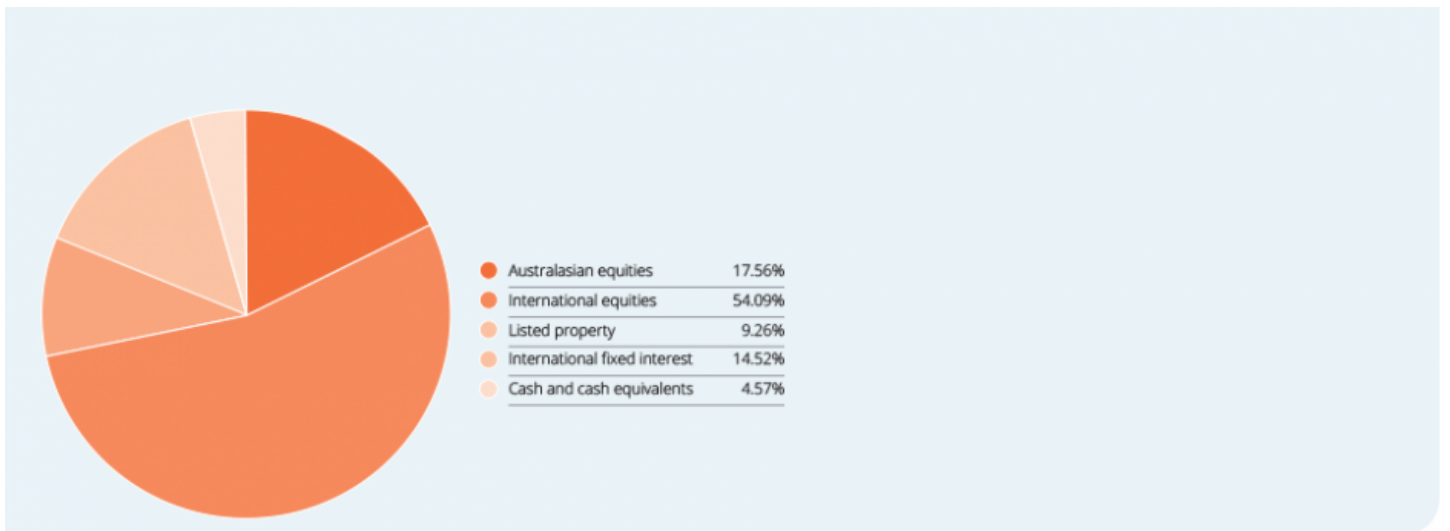
Example of how this applies to an investor

Mary had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Mary received a return after fund charges were deducted of \$1,870.95 (that is 18.71% of her initial \$10,000). This gives Mary a total return after tax of \$1,734.78 for the year.

What does the fund invest in?

This shows the types of assets that the fund invests in.¹

Actual investment mix



Target investment mix

| Asset type | Allocation |
|------------------------------|------------|
| Cash and cash equivalents | 5.00% |
| New Zealand fixed interest | 0.00% |
| International fixed interest | 15.00% |
| Australasian equities | 17.50% |
| International equities | 52.50% |
| Listed property | 10.00% |
| Unlisted property | 0.00% |
| Commodities | 0.00% |
| Other | 0.00% |

Top 10 investments

| Asset name | % of fund net assets | Type | Country | Credit rating |
|---|----------------------|---------------------------|---------------|---------------|
| Harbour Australasian Equities Fund | 9.27% | Australasian equities | New Zealand | |
| ANZ Australasian Equities Fund | 8.30% | Australasian equities | New Zealand | |
| ANZ Wholesale Cash Fund | 4.57% | Cash and cash equivalents | New Zealand | |
| Australian Dollar Cash Deposit (State Street & Trust) | 1.00% | Cash and cash equivalents | Australia | AAA |
| Johnson & Johnson | 0.95% | International equities | United States | |
| Alphabet Inc. Cl C | 0.69% | International equities | United States | |
| Pepsico Inc. | 0.59% | International equities | United States | |
| Nestle S.A. Reg | 0.58% | International equities | Switzerland | |
| Pfizer Inc. | 0.56% | International equities | United States | |
| Microsoft Corp. | 0.54% | International equities | United States | |

The total value of the above 10 individual assets is 27.03% of the net asset value of the fund.

The fund's exposure to international fixed interest and international listed property is 100% hedged to the NZ dollar, and the fund's exposure to international equities is 50% hedged to the NZ dollar.²

Key personnel

| Name | Current position | Previous position (if relevant) | Time in current position |
|-------------------------|--|---|--|
| Malcolm Johnson | Board member UniSaver Limited | UniSaver licensed independent trustee 1 year and 4 months | 4 years and 6 months |
| Adrienne Cleland | Board member UniSaver Limited | | 9 years and 0 months |
| Carolyn Dimond | Board member UniSaver Limited | | 2 years and 6 months |
| Wayne Morgan | Board member UniSaver Limited | | 12 years and 0 months |
| Ian Russon ³ | Board member UniSaver Limited (and licensed independent trustee) | | 1 year and 0 months (and 2 months as licensed independent trustee) |

Further information

You can also obtain this information, the PDS for UniSaver New Zealand, and some additional information from the offer register at www.companiesoffice.govt.nz/disclose.

Notes

¹ The target investment mix for Growth changed on 1 February 2018, and changes to the actual investment mix and Top 10 investments have also been made as a result. Please refer to the UniSaver product disclosure statement dated 1 February 2018 for information on Growth's current target investment mix.

² UniSaver's hedging policy changed on 1 February 2018 to make Growth's exposure to international equities 100% hedged to the NZ dollar.

³ Ian Russon has not been named in a previous fund update for Growth.